

Tendering procedure: „**The Delivery of The Ground Power Units**“

Prague Airport, a.s. with its registered office in Prague 6, K letiště 1019/6, postal code 161 00, company identification number: 248 44 532 (hereinafter referred to as the "Contracting Authority"), informs you of the following explanation of tendering conditions relating to the above-mentioned Tendering procedure.

**Question No. 1:**

Further to your clarification concerning the number of quotations, I believe is not realistic to ask for a single quotation for 100kVA GPU, which would "harmonize" the price for Stage 3A prebuy and Stage 5 engine, and the same for the 140kVA GPU.

It is important to note that stage 5 engine is much more expensive than Stage 3A prebuy, because of exhaust after treatment system. Since engine is one of major components of a GPU (with the alternator), it will therefore have a significant impact on the total price of a GPU (GPU with stage 5 engine can be 30 to 40% more expensive than the same GPU with Stage 3A prebuy engine).

I believe it would be of Czech Airlines Handling interest and advantage to obtain separate prices for Stage 3A prebuy and stage 5 engines, in order to define the best offer for each configuration.

Also, having "harmonized" price will lead to problems for the tenderers or Czech Airlines Handling in case quantity of GPUs to be purchased per year is changing (since average price for each option would be calculated based on total stage 3A prebuy and Stage 5 quantity over the 3 years period).

**Our response No. 1:**

*Thank you for your question. We fully understand your position, but currently, we can't change the ongoing Tendering Documentation. Kindly, please load prices for 100 kVA GPU a 140 kVA GPU in your tender.*

My best regards,

Dagmar Kellerová  
Letiště Praha, a.s.